



**DEPARTMENT OF PURCHASING AND CONTRACTING
BID TABULATION**

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RFQ No. 24-3003840
RFQ Name: Document Management Solution

RFQ Due Date: 08/28/2024
Procurement Technician: Stephanie Dupiton

PRODUCT/SERVICE INFORMATION		GovOS				SimpliGov				MCCI, LLC				
Item No.	Item Description	Inclusive Items	Qty.	Unit Cost	Total	Inclusive Items	Qty.	Unit Cost	Total	Inclusive Items	Qty.	Unit Cost	Total	Inclusive Items
1	Annual Service Cost	Collaborate	1	\$33,041.45	\$33,041.45	SimpliGov (1TB & 10k trans) w/ SimpliSign	1	\$50,000.00	\$50,000.00	Support	1	\$34,880.00	\$34,880.00	Enterprise Premier Support
2	Maximum # of Forms	Unlimited (999)		\$0.00	\$0.00	90 docs or webforms from SeamlessDocs	90	Included		Unlimited*	1	N/A	N/A	Enterprise Pro for State and Local Government eSignature -
3	# of HR Admin Licenses	Admin Standard Licenses	7	\$500.00	\$3,500.00	No license fee or limitations	Unlimited	Included		Laserfiche Cloud Professional Tier	3	\$830.00	\$2,490.00	CLM for State and Local - Full User
4	# of End-Users	Platform Standard Licenses (included)	10	\$0.00	\$0.00	No user fee or limitations	Unlimited	Included		Laserfiche Cloud Professional Tier	13	\$830.00	\$10,790.00	CLM for State and Local - Standard User
5	Implementation Fee	Optimization Fee	1		\$3,654.15	No implementation fee	0	Included		Laserfiche Repository Creation, and OneSpan Deployment **	1	\$24,525.00	\$24,525.00	See support hours line item
6	Implementation Support Hours	N/A				Professional Services Hours (upon request)	0	\$225.00		Included in above	1	N/A	N/A	Custom Engagement - Per Hour
7	Virtual Training Fee	N/A				8 Hours of Training Included + Self-Service	8	Included		Includes Repository, Admin, Users, and Process Automation Training	1	\$9,067.50	\$9,067.50	DocuSign University Access
		<i>Introductory Discount Applied:</i>				<i>Introductory Discount Applied:</i>				<i>Introductory Discount Applied:</i>				
		Product Features Included in Cost: -Electronic Signatures -Records Management -PDF Form Builder -Secured Cloud Server -Mobile-Friendly			Total cost: \$40,195.60 *Annual Recurring Cost: \$40,195.60	Product Features Included in Cost: -Electronic Signatures -Records Management -PDF Form Builder -Workflow Automations -HTML Webform -Automatic Notifications -Secured Cloud Server -Mobile-Friendly -Custom Branding -Customer Support -Conditional Signers			Total cost: \$50,000.00 *Annual Recurring Cost: \$50,000.00	Product Features Included in Cost: -Electronic Signatures -Records Management -PDF Form Builder -Workflow Automations -HTML Webform -Automatic Notifications -Secured Cloud Server -Mobile-Friendly -Custom Branding -Customer Support -Conditional Signers			Total cost: \$68,472.50 *Annual Recurring Cost: \$34,880.00	Product Features Included in C -Electronic Signatures -Records Management -PDF Form Builder
ADDITIONAL EXPENSES		GovOS				Simpli Gov				MCCI, LLC				
Item No.	Item Description	Qty.	Unit Cost	Total	Qty.	Unit Cost	Total	Qty.	Unit Cost	Total	Qty.	Unit Cost	Total	Qty.
1	Additional HR Admin Licenses				Unlimited						1	\$830.00	\$830.00	
2	Additional User License				Unlimited						1	\$830.00	\$830.00	
3	Additional Forms/Transactions				1 form or 200 txns	\$500.00	\$500.00	N/A		N/A			N/A	
4	Additional Storage Space				1TB	\$5,000.00	\$5,000.00	Per 100 GB	\$300.00	\$300.00				
5	Additional Training Hours				\$1.00	\$225.00	\$225.00	3	\$416.67	\$1,250.00				
6	Additional Support Hours				\$1.00	\$225.00	\$225.00	Per hour	\$154.00	\$154.00				
7	Cost to retrieve data after contract expiration				(complimentary)	\$0.00	\$0.00	None	\$0.00	\$0.00			\$0.00	1

Number of Bids Received:	13
Notes - Detail Justification	

Witness Signature:

Agent Signature:



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DocuSign, Inc.			Kdan Mobile Software America				Softdocs SC, LLC				Companion Data Service, LLC (CDS) (DocFinity)												
Qty.	Unit Cost	Total	Inclusive Items	Qty.	Unit Cost	Total	Inclusive Items	Qty.	Unit Cost	Total	Inclusive Items	Qty.	Unit Cost	Total	Inclusive Items								
1	N/A	\$18,407.00	50 Seats and Up to 450 templates			\$16,500.00					10 concurrent users, supporting unlimited named users, 200 GB cloud storage, and VPN	10CC & 200GB	\$97.28 & \$0.5472	\$13,917.12	Includes 25 users, user and admin								
10000	\$5.17	\$51,700.00	No Limit			Included	Form Designer, Workflow, E-signature	Unlimited	\$31,700.00	\$31,700.00	Unlimited	Included	Included	Included	Unlimited								
5	\$576.00	\$2,880.00	Up to 50			Included	Concurrent Users, 2 TB of Storage	10	\$1,500.00	\$15,000.00	Unlimited	Included	Included	Included	Included								
55	\$432.00	\$23,760.00	No Limit			Included	Concurrent Users	5	\$1,500.00	\$7,500.00	Unlimited	Included	Included	Included	Included								
N/A	N/A	N/A	Deployment and Customization Costs			\$6,700.00	Project Management, Design, Implement, Test, Go-Live	Fixed Fee	\$67,950.00	\$67,950.00	Based on 20 system design, 290 consulting & 20 project management	330 hours (estd)	\$190.00/hour	\$62,700.00	To be determined								
100	\$200.00	\$22,000.00	Tech and Customer Support	75	\$50.00	\$3,750.00					Assuming 330 hours	Included	Included		8am EST to 8pm ESR								
N/A	N/A	\$0.00	Training and Documentation	1	\$1,000.00	\$1,000.00					Based on Core, BPM & eForms	Included	Included	\$12,920.00	Training price per day, TBD								
<i>Introductory Discount Applied:</i>			<i>40.00%</i>				<i>Introductory Discount Applied:</i>				<i>Introductory Discount Applied:</i>				<i>Already applied</i>								
Cost:	Total cost: \$118,747.00		Product Features Included in Cost:				Total cost: \$27,950.00		Product Features Included in Cost:				Total cost: \$83,750.00		Product Features Included in Cost:								
	*Annual Recurring Cost: \$102,075.00		-Electronic Signatures -Records Management -PDF Form Builder -Workflow Automations -HTML Webform -Automatic Notifications -Secured Cloud Server -Mobile-Friendly -Unlimited Cloud Storage -Customer Support -Conditional Signers -Custom Branding				*Annual Recurring Cost: \$16,500.00		-Electronic Signatures -Records Management -PDF Form Builder -Workflow Automations -HTML Webform -Automatic Notifications -Secured Cloud Server -Mobile-Friendly -Custom Branding -Customer Support -Conditional Signers				*Annual Recurring Cost: \$37,999.50		-Electronic Signatures -Records Management -PDF Form Builder -Workflow Automations -HTML Webform -Automatic Notifications -Secured Cloud Server -Mobile-Friendly -Custom Branding -Customer Support -Conditional Signers				*Annual Recurring Cost: \$13,917.12		-Electronic Signatures -Records Management -PDF Form Builder -Workflow Automations -HTML Webform -Automatic Notifications		
DocuSign, Inc.			Kdan Mobile Software America				Softdocs SC, LLC				Companion Data Service, LLC (CDS) (DocFinity)												
Unit Cost	Total	Qty.	Unit Cost	Total	Qty.	Unit Cost	Total	Qty.	Unit Cost	Total	Qty.	Unit Cost	Total	Qty.									
		1	\$150.00	\$150.00							Concurrent w/ line below	Concurrent w/ line below	Concurrent w/ line below	1 (25 user pack)									
			N/A	N/A							As needed	\$85.12 / month or less	As needed	Included above									
			N/A	N/A							As needed	\$190.00 per hour	As needed	\$1.00									
			N/A	N/A	1	\$1,000.00	\$1,000.00				As needed	\$0.547 / GB / month	As needed	100 GB									
			\$50.00								As needed	\$190.00 per hour	As needed	\$1.00									
			\$50.00								Included	\$190.00 per hour	No charge for cloud users	\$1.00									
\$6,000.00	\$6,000.00										No charge	No charge	No charge										



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Visual Vault			Knovos			RJ Young			Intelagree						
Qty.	Unit Cost	Total	Inclusive Items	Qty.	Unit Cost	Total	Inclusive Items	Qty.	Unit Cost	Total	Inclusive Items	Qty.	Unit Cost	Total	Inclusive Items
12	\$4,500.00	\$54,000.00	Included	0	\$0.00	\$0.00	DocuWare Cloud 15	1 year	\$10,404.00	\$10,404.00	IntelAgree Platform	1	\$40,000.00	\$30,000.00	UiPath - Flex - Attended - Named User
	Included		No limitation	No cost	\$42,000.00	\$42,000.00	5 forms	10 hours	\$200/hr	\$2,000.00	Unlimited			N/A	UiPath - Flex - Automation Developer - Named User
3	Included		25 Admin/standard/end users with solution access	1	Included	Included	15 Nmaed Users and 50 GB Included				Admin/Power User Role	3	\$1,000.00	\$3,000.00	AI Unit Bundle (60k)
22	Included		25 Admin/standard/end users with solution access	1	Included	Included					Request User Role	12	\$250.00	\$3,000.00	UiPath - Activate Success
	TBD		Set up and implementation – 30 hours	1	Included	Included	Further discovery required				Implementation	1	\$13,000.00	\$13,000.00	Included in Activate Success
	Included		30 included	1	Included	Included	Included				Implementation is Fixed Fee			N/A	24/7 support hours with Activate Success
1	\$1,800.00		Included 15 hours	1	Included	Included	4 hour blocks of time	1	\$500.00	\$500	User Training	1	\$2,000.00	2000	Included with Activate Success
<i>Introductory Discount Applied:</i>			<i>Introductory Discount Applied:</i>			<i>N/A</i>	<i>Introductory Discount Applied:</i>			<i>TBD</i>	<i>Introductory Discount Applied:</i>			<i>\$10,000.00</i>	
Cost:		Total cost: \$54,000.00	Product Features Included in Cost:			Total cost: \$42,000.00	Product Features Included in Cost:			Total cost: TBD	Product Features Included in Cost:			Total cost: \$41,000.00	Product Features Included in
		*Annual Recurring Cost: \$54,000.00	-Secured Cloud Server -Electronic Signatures -Records Management -PDF Form Builder -Workflow Automations -HTML Webform -Automatic Notifications			*Annual Recurring Cost: \$42,000.00	-Secured Cloud Server -Electronic Signatures -Records Management -PDF Form Builder -Workflow Automations -HTML Webform -Automatic Notifications			*Annual Recurring Cost: TBD	-Secured Cloud Server -Electronic Signatures -Records Management -PDF Form Builder -Workflow Automations -HTML Webform -Automatic Notifications			*Annual Recurring Cost: \$36,000.00	-Secured Cloud Server -Electronic Signatures -Records Management -PDF Form Builder -Workflow Automations -HTML Webform -Automatic Notifications
			-Mobile-Friendly -Custom Branding -Customer Support -Conditional Signers				-Mobile-Friendly -Unlimited Cloud Storage -Customer Support -Conditional Signers -Custom Branding				-Mobile-Friendly -Unlimited Cloud Storage -Customer Support -Conditional Signers -Custom Branding				-Mobile-Friendly -Unlimited Cloud Storage -Customer Support -Conditional Signers -Custom Branding
Visual Vault			Knovos			RJ Young			Intelagree						
Unit Cost	Total	Qty.	Unit Cost	Total	Qty.	Unit Cost	Total	Qty.	Unit Cost	Total	Qty.				
\$1,350.00	\$1,350.00	1	\$700/User/Year	\$700.00	1.00	\$968.00	\$968.00	1	\$1,000.00	\$1,000.00					
		1	\$700/User/Year	\$700.00	1 (5 pack)	\$1,038.00	\$1,038.00	1	\$250.00	\$250.00					
\$5 per month/1000	\$5.00	N/A	N/A	N/A	1 form	\$400.00	\$400.00			\$0.00					
\$425.00	\$425.00	1	\$3.00 GB/Month	\$3.00	1.00	\$168.00	\$168.00			\$0.00					
\$250.00		1	\$165/hr.	\$165.00	4 hour blocks of time	\$200/hr	\$800.00			\$0.00					
\$175.00		1	\$165/hr.	\$165.00	4 hour blocks of time	\$200/hr	\$800.00			\$0.00					
TBD		1	\$165/hr.	\$165.00	1.00	\$3,200.00	\$3,200.00			\$0.00					



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UniPath			Digital Business Pro			
Qty.	Unit Cost	Total	Inclusive Items	Qty.	Unit Cost	Total
12 (unit cost \$1,600)	\$1,600.00	\$19,200.00	Estimated # of users per year (\$1/month)	6500	\$12.00	\$78,000.00
3	\$4,400.00	\$13,200.00	Using SkAIForm Form Building	100	\$50.00	\$5,000.00
1	\$12,000.00	\$12,000.00	Using SkAIForm	100	\$36.00	\$3,600.00
1	\$11,000.00	\$11,000.00	Estimated # of users for year one	6500	\$12.00	\$78,000.00
			Year One Only	1	\$75,000.00	\$75,000.00
			9am to 9pm EST	6500	\$5.00	\$19,500.00
			100 hours of training (as needed)	120	\$75.00	\$9,000.00
<i>Introductory Discount Applied:</i>			<i>Introductory Discount Applied:</i>			10%
Cost:	Total cost: \$55,400	Product Features Included in Cost:		Total cost: \$252,990.00		
-Secured Cloud Server -Mobile-Friendly -Unlimited Cloud Storage -Customer Support -Conditional Signers -Custom Branding	*Annual Recurring Cost: \$55,400	-Electronic Signatures -Records Management -PDF Form Builder -Workflow Automations -HTML Webform -Automatic Notifications	-Secured Cloud Server -Mobile-Friendly -Custom Branding -Customer Support -Conditional Signers	*Annual Recurring Cost: \$164,600.00		
UniPath			Digital Business Pro			
Unit Cost	Total	Qty.	Unit Cost	Total		
		1 user	\$36/user	\$36.00		
		1 user	\$12/user	\$12.00		
		1 form	\$50/each	\$50.00		
		1 TB	\$1,000/month	\$1,000.00		
		1 hour	\$50/hour	TBD		
		1 hour	\$50/hour	\$25.00		
		1	\$25,000.00	\$25,000.00		