

November 13, 2024

**TO:** All Bidders under Invitation to Bid No. 24-101676

**FROM:** Department of Purchasing and Contracting, DeKalb County, Georgia

**ADDENDUM NO. 2**

ITB No. 24-101676 First Aid Supplies and Automated External Defibrillator (AED) Services (Three (3) Year Multiyear Contract) is hereby amended as follows:

1. The bid submission deadline has been extended to 3:00 p.m., Wednesday, November 20, 2024.
2. We have received questions pertaining to this ITB. The questions and the resulting responses appear below:

1.	Question:	<i>“Will we need to be able to provide all products listed (pages 22-26) to be able to participate in this bid? Or is providing certain products within the bid sufficient?”</i>
	Answer:	Yes, vendors must provide all products.
2.	Question:	<i>“Can the Watershed Department provide the make and model of their current AED devices?”</i>
	Answer:	The Department of Watershed Management utilizes Zoll AED Plus.
3.	Question:	<i>“Can the Watershed provide the age of their current AED devices they would like to have inspected?”</i>
	Answer:	The range varies from 1 to 7 years.
4.	Question:	<i>“If any of the current AED devices are outside of the standard warranty, are their plans to update the devices during the multiyear contract?”</i>
	Answer:	Yes, we will replace old AED’s if needed.
5.	Question:	<i>“Will the Watershed Department upgrade their current cabinets or will the provider only restock their existing cabinets?”</i>
	Answer:	Restock existing cabinets only.
6.	Question:	<i>“[The solicitation] states 42 First Aid cabinets, but the bid list document states 1728 Cabinets. Which one is correct?”</i>
	Answer:	Correction, there are 48 cabinets. Please see the below: 48 cabinets x 12 months = 576  576 x 3 years = 1728 cabinets total

7.	Question:	<i>“How many AED’s will be needed?”</i>
	Answer:	Currently, none. We will only replace old AED’s as needed.
8.	Question:	<i>“Is this contract to service your current AED’s or provide new ones?”</i>
	Answer:	Both, vendors should provide monthly inspection on current AED’s and provide new AED’s, when needed.
9.	Question:	<i>“Would you be open to allowing for a flat rate solution?”</i>
	Answer:	Yes.
10.	Question:	<i>“Do you require Stop the Bleed Kits at all first aid cabinets?”</i>
	Answer:	Yes.
11.	Question:	<i>“Do you require lens wipes at all first aid cabinets?”</i>
	Answer:	Yes.
12.	Question:	<i>“Do you require BBP kits at all first aid cabinets?”</i>
	Answer:	Yes.
13.	Question:	<i>“What frequency would you like usage audit?”</i>
	Answer:	Audits should be conducted every quarter.
14.	Question:	<i>“Would you see value in electronic reporting for AEDs?”</i>
	Answer:	Yes.
15.	Question:	<i>“Would you see value in electronic mapping for AEDs?”</i>
	Answer:	Yes.
16.	Question:	<i>“Would you see value in flat fee program that includes Medical Directive (Required by law), AED Checks, Batteries, Pads and Monitoring?”</i>
	Answer:	Yes, these are part of the AED inspections.
17.	Question:	<i>“How old are the AEDs?”</i>
	Answer:	Please refer to the answer for Question #3.
18.	Question:	<i>“What are the current expiration dates of the AEDs’ batteries and pads?”</i>
	Answer:	All our AED’s range from 1 to 7 years. We cannot provide all the expiration dates. However, June 23, 2029 is one of the expiration dates.
19.	Question:	<i>“Why was this bid opened?”</i>
	Answer:	We are seeking a Contract Purchase Agreement for the solicited goods and services.

20.	Question:	<i>“What problems regarding your current program are you trying to solve with a new vendor?”</i>
	Answer:	None, the current services are being provided directly by the Department of Watershed.
21.	Question:	<i>“Do we have to be able to supply all items and do all services, or can we submit only pricing on some line items?”</i>
		Please refer to the answer for Question #1.
22.	Question:	<i>“Will there be another LSBE meeting that we can attend?”</i>
	Answer:	The mandatory LSBE meetings for this project have concluded.
23.	Question:	<i>“Pgs 43-46 that refer to First Source Jobs Ordinance Acknowledgement. We have the infrastructure in place therefore we will not need to hire a subcontractor and will not hire employees to fulfill this contract. Will this document have to be completed?”</i>
	Answer:	Yes, all vendors will need to complete the First Source Jobs Ordinance Acknowledgement.
24.	Question:	<i>“Pgs 43-46 that refer to First Source Jobs Ordinance Acknowledgement. Does DeKalb County anticipate this [ITB] to be above 50K per fiscal year which (we assume) then requires the document to be completed?”</i>
	Answer:	No, the anticipated annual amount for this project is below \$50,000. Additionally, please refer to the answer for Question #23.
25.	Question:	<i>“We have the infrastructure in place to service the needs of the county, is there a required set aside for LSBE’s for this project?”</i>
	Answer:	Yes, this ITB requires LSBE participation. Refer to the DeKalb First Ordinance: <b>Sec. 2-206. Good Faith Efforts in Lieu of Meeting Benchmarks.</b> (a) A prime contractor must meet the required LSBE benchmark of 20% (unless otherwise modified in the qualified sealed solicitation), unless it can demonstrate that good faith efforts yielded no qualified LSBEs and document those good faith efforts in writing.
26.	Question:	<i>“Is there a bid tabulation for this bid from the last time it was awarded?”</i>
	Answer:	This is a new solicitation, therefore, there is no previous bid tabulation.

3. It is the responsibility of each bidder to ensure that he or she is aware of all addenda issued under this ITB. Please sign and return this addendum. You may contact Tiffany Reid, Procurement Agent, at [tmreid@dekalbcountyga.gov](mailto:tmreid@dekalbcountyga.gov) before the bids are due to confirm the number of addenda issued.
4. All other conditions remain in full force and effect.

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Tiffany Reid  
Procurement Agent  
Department of Purchasing and Contracting

**ACKNOWLEDGEMENT**

Date: \_\_\_\_\_

The above Addendum No. 2 to ITB No. 24-101676 is hereby acknowledged:

\_\_\_\_\_  
(Company Name)

\_\_\_\_\_  
(Printed Name of Bidder's Authorized Signer)

\_\_\_\_\_  
(Signature of Bidder's Authorized Signer)

\_\_\_\_\_  
(Title)